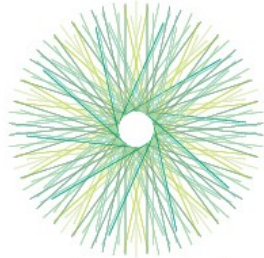


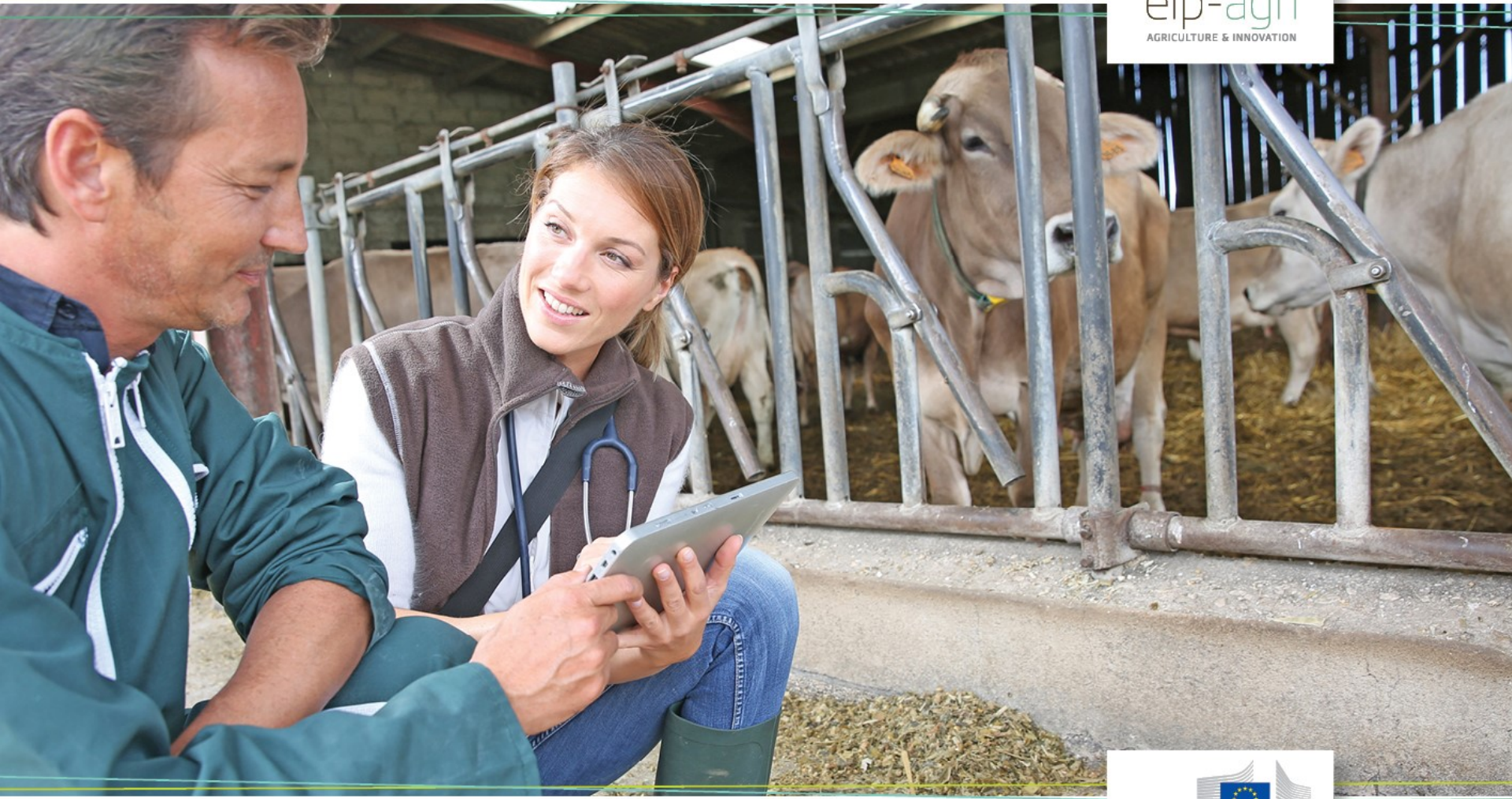
# EIP-AGRI Workshop

## Tools for environmental farm performance

7 - 8 February 2017 – Zagreb, Croatia



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AGRICULTURE & INNOVATION



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## EIP-AGRI Workshop 'Tools for environmental farm performance' Tuesday 7 February 2017, Zagreb - Croatia

12:00 – 13:00 Registration and buffet lunch

13:00 – 13:10 Welcome words

- *Iman Boot, DG Agriculture and Rural Development*
- *Krešimir Ivančić, Croatian Ministry of Agriculture*

13:10 – 13:20 Icebreaker

13:20 – 13:40 Introduction to the theme of the workshop by DG AGRI

13:40 – 14:00 Setting the scene by the coordinating experts of the workshop

14:00 – 14:45 Elevator pitches, highlighting the three main reasons for which farmers may use sustainability tools (farm initiative, food chain, legislation)

Consecutive panel reflections

- *Martijn Buijsse, Skylark, The Netherlands*
- *Vincenzo Angileri, Joint Research Centre, European Commission*
- *Simon Miller, Cool Farm Tool, UK*

**14:45 – 15:45 Presentations of existing environmental sustainability tools**

- ***John Lynch, TEAGASC, Ireland***
- *Romain Dieulot, FNCIVAM, France*
- *Kathryn Green, LEAF, UK*
- *François Lerin, CIHEAM-IAMM & HNV-Link Thematic Network, France*
- *Josien Kapma, Boer & Bunder, The Netherlands*
- *Dóra Mészáros, SMART, Hungary*

15:45 – 16:15 Coffee break

16:15 – 18:00 Break-out sessions

19:00 Networking dinner

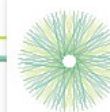
#EipAgri  
#EnvirTools



## EIP-AGRI Workshop 'Tools for environmental farm performance' Wednesday 8 February 2017, Zagreb - Croatia

- 09:00 – 09:30 Energiser exercise  
Summary of previous day and conclusions by coordinating experts  
Janet Dwyer and Marta Pérez-Soba
- 09:30 – 10:30 Break-out session
- What does the ideal tool look like to you?
  - What can you do to make such a tool become a reality?
- 10:30 – 11:00 Coffee break
- 11:00 – 11:45 Break-out session (continued)
- If you would start an EIP-AGRI Operational Group to design the ideal tool, what would be the main problem to solve or opportunity to take, who would be the partners and how would you design the project?
- 11:45 – 12:00 Harvesting
- 12:00 – 12:30 Plenary session
- What happens after the event? Concrete ideas for follow-up actions
- 12:30 – 13:30 Lunch and departure

#EipAgri  
#EnvirTools



# EIP-AGRI Workshop

## ‘Tools for environmental farm performance’



John Lynch

Rural Economy and Development Programme, Teagasc, Athenry

# Environmental Farm Performance Tools in Ireland

- Greenhouse gas emissions
  - Carbon navigator (dairy + beef)
- Nutrient balance
  - Nutrient management plan

# Carbon navigator

- Tool aimed to show farmers 'win-win' efficiency gains
  - Reduce emissions and increase profitability
- Dairy and beef versions
- Completed by advisor/consultant and farmer together
- Input current herd and management details
- Discuss and set targets to reduce with advisor
- Uptake linked with funding and/or assurance scheme
  - Dairy Carbon navigator part of Bord Bia Sustainable Dairy Assurance
  - Beef Carbon navigator part of Beef Data and Genomics Programme

This facility will apply Farm Enterprise Information collected at the last audit to the Carbon Navigator.

Herd	<input type="text" value="A9999000"/>	<input type="button" value="Update"/>	<a href="#">Download Excel File</a>	<a href="#">Input another herd number</a>
Farmer Name	<input type="text" value="Dan Murphy"/>			
County	<input type="text" value="Galway West"/>			
Soil Type	<input type="text" value="Moderately Drained"/>			
Area farmed (ha)	<input type="text" value="35"/>			
Average number of suckler cows	<input type="text" value="38"/>			
Average number of yearlings/followers	<input type="text" value="35"/>			

Year 2010		Current	Target	Chart	GHG change	€ benefit
Grazing season - suckler cows	Turnout Date	24/03/2010	10/03/2010	<p>Grazing Season Suckler Cows</p>	-2.5%	+€1509
	Housing Date	01/11/2010	15/11/2010			
Grazing season - yearlings/followers	Turnout Date	24/03/2010	10/03/2010	<p>Grazing Season Yearlings/Followers</p>	-1.9%	€0
	Housing Date	01/11/2010	15/11/2010			
Age at first calving	Age at first calving (months)	34.5	22.0	<p>Age At First Calving</p>	-3.8%	+€4392
Calving Rate	Calving rate (calves/cow)	0.0	0.0	<p>Calving Rate</p>	0%	€0
Live weight performance	System	Steers & Heifers	Steers & Heifers	<p>Live Weight Performance</p>	-0.4%	€0
	Lifetime live weight per day of age (g)	860.00	946.0			
Nitrogen Efficiency	Total CAN used (t)			<p>Nitrogen Efficiency</p>	0%	€0
	Total urea used (t)					
Slurry Spread Timing	Output kg beef live			<p>Manure Management</p>	0%	+€325
	% in Spring					
	% Summer following 1st cut	0	0			
	% Later in Summer	0	0			

Set current and target performance

Impact on GHG emissions per kg

Improvement in profitability

Intuitive scoring chart





## Possible actions to reduce GHG emissions

### Grazing Season Length:

- Focus on effective autumn and spring grassland management. Give particular attention to minimising damage, backfencing if necessary to limit poaching
- Early nitrogen is essential for early grass. Spread 33 Kg/Ha from mid-February weather permitting
- Carefully manage early spring grazing, limiting grazing time in wet conditions
- Manage soil fertility - sample your soil and apply P, K and lime as required
- Monitor grass covers to ensure that good quality grass is available at all times
- Improve your grassland management throu Sharing experiences in a dairy discussion group is the most effective way to improve skills.

### Grazing Season Length:

Early nitrogen is essential for early grass. Spread 1.5 bags of Urea Kg/Ha from mid-February weather permitting.

Manage soil fertility - sample your soil and apply P, K and lime as required

Improve your grassland management throu Sharing experiences in a dairy discussion group is the most effective way to improve skills.

### Grazing Season Length:

Early nitrogen is essential for early grass. Spread 1.5 bags of urea from mid-February weather permitting

Manage soil fertility - sample your soil and apply P, K and lime as required

### EBI:

Choose a panel of 5 high EBI bulls that compliment your herd. For most farmers fertility is the main weakness that needs to be improved.

Focus on your heifers - breeding heifers to carefully selected high EBI bulls is the fastest way to improve herd EBI and profitability

Order sufficient straws, e.g. 55 straws per 10 heifers required

### Nitrogen efficiency:

Use urea, especially early in the season.

Try treated urea on a portion of the farmer for late spring, early summer applications.

### Slurry Spreading:

Join GLAS selecting Low Emissions Spreading Option



### Energy Use:

Make sure your plate cooler is working effectively. Measure the temperature of your milk entering your bulk tank and make sure it is not being warmed through too quickly

# Nutrient Management Plan

- Mapping based tool for nutrient efficiency
- Input map and crop data, livestock, soil data
- Advisor consultation with farmer
- Outputs farmers plan in form of map
- Statutory plan in form of applications and activities undertaken
- Mandatory for GLAS (EU co-funded agri-env scheme) and derogation

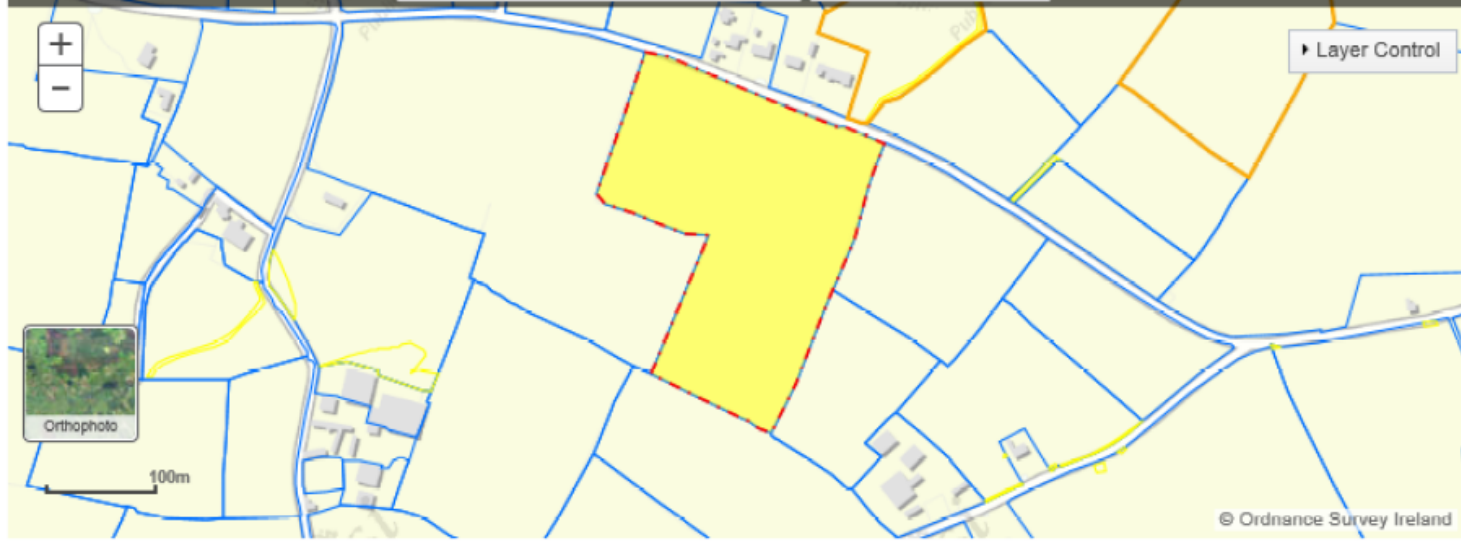
< Prev

Next >

Find a place

New: Draw LPIS Merge Split Modify: Shape Attr

Full screen



- Soil Samples
- Land Setup
- Livestock
  - AnimalNumbers
  - Org N&P Summary
- Concentrate Feeds
- Manure Storage
  - Storage Requirements
  - Winter Housing
- Soiled Water
  - Winter Dairy Herd
  - Soiled Water
  - Locations
  - Collecting Yard
  - Yards to Soiled H2O
  - Dairy Washings
  - Summary
  - Storage
- FYM
  - FYM Production
  - Straw Requirement
  - FYM Storage
  - FYM Storage Balance
- Slurry
  - Slurry Produced
  - Slurry Storage
  - Available
  - Slurry Storage
  - Balance
- Facility Map
  - Storage Summary
- Fertiliser Plan
  - Cereal crop yields
  - Lime
  - Land & Fert Max
  - Organic fertiliser
  - Chemical fertiliser
  - Fertiliser Plan Summary

Search:

Name	Townland	Gross Area	Ref. Area	Soil Samples Ids	First Crop	Crop 2	Options
bens		4.83	4.83	bens(01/09/15),	GLAS Hen Harrier		Zoom To
biddys	kil	1.41	1.41	grass 2(01/09/15),	Grazing		Zoom To
billys		2.01	2.01	billys(01/08/15),	GLAS Riparian Margin		Zoom To

Send to external entity

Map Viewer

Plan - Soil Samples



Next >

- Soil Samples
- Land Setup
- Livestock
  - Animal Numbers
  - Org N&P Summary
- Concentrate Feeds
- Manure Storage
- Storage Requirements
- Winter Housing
- Soiled Water
  - Winter Dairy Herd
  - Soiled Water Locations
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  - FYM Storage Balance
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  - Slurry Produced
  - Slurry Storage
  - Available
  - Slurry Storage Balance
- Facility Map
- Storage Summary
- Fertiliser Plan
  - Lime
  - Land & Fert Max
  - Organic fertiliser
  - Chemical fertiliser
  - Fertiliser Plan Summary

Add Soil Sample

Sample Code

Batch Code

Sample Date  

Soil Texture  ▼

P

K

pH

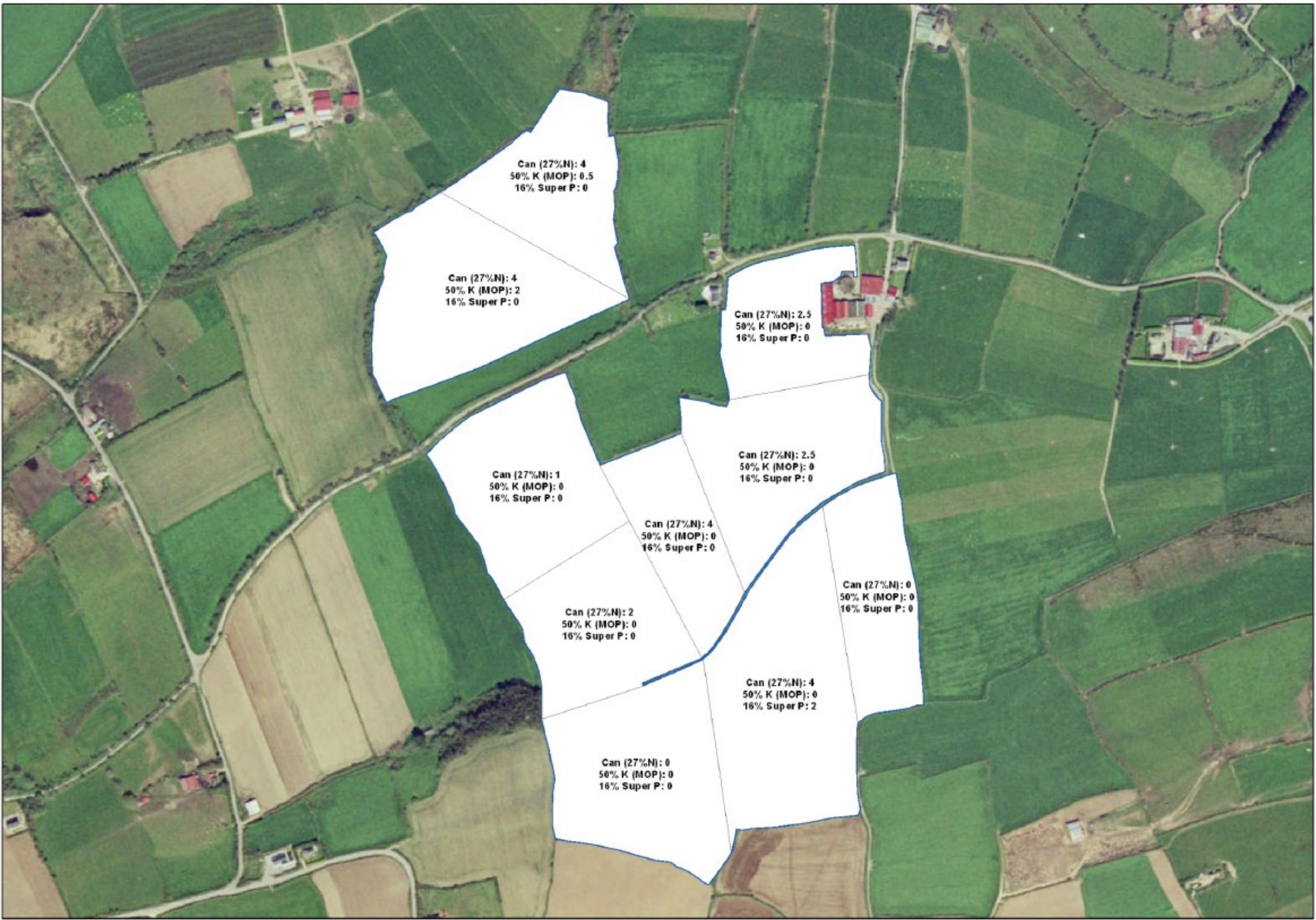
Lime Req.

Mg

Org. M

Has Trace Elements  ▼

	Lab Sample Id	Lab Sample Code	Sample Date									Tol. Min
	SS21	EAL - 1727	26/11/2014	5.56	0	2.94	30.5					L
	SS22	EAL - 1728	26/11/2014	6.31	1.5	2.11	24.1					L
	SS1	EAL - 1364	06/12/2013	5.66	2.5	5.22	124					L
	SS2	EAL - 1365	06/12/2013	6.06	4.5	5.88	183					L
	SS3	EAL - 1386	06/12/2013	5.51	4.5	3.31	182					L
	SS4	EAL - 1387	06/12/2013	5.55	2.5	2.89	48					L
	SS5	EAL - 1388	06/12/2013	5.86	3	1.68	85.1					L



## EIP-Agri

# Famer tools for environmental performance



Field edge ponds



**Output**

—

**Input**



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SUSTAINABLE INTENSIFICATION  
RESEARCH PLATFORM

# Farmscoper (ADAS)

<http://www.adas.uk/Service/farmscoper>



Field edge ponds



Game & Wildlife Conservation Trust



**Output**



**Input**



**Table 5-3 Mitigation methods and agreed levels of prior uptake representing the present day, circa 2010. The modifiers refer to the lettered categories, such that a 'C' baseline value modified by -1 becomes a 'B'. Note that implementation rates for methods named in italics are based solely on expert opinion.**

Group	ID	Method Name	Baseline Values			Modifiers	
			Free Draining	Other Soils	NVZ	Intensive Grazing	Extensive grazing
1	4	Establish cover crops in the autumn	C	B		-1	-1
1	5	Early harvesting and establishment of crops in the autumn	E	E			
1	6	Cultivate land for crops in spring rather than autumn	F	B			
1	7	Adopt reduced cultivation systems	C	E		-1	-1
1	8	Cultivate compacted tillage soils	D	D		-1	-1
7	9	Cultivate and drill across the slope	D	C			
1	10	Leave autumn seedbeds rough	D	D		-1	-1
7	11	Manage over-winter tramlines	D	D		-1	-1
7	13	Establish in-field grass buffer strips	B	B			
7	14	Establish riparian buffer strips	D	D		-1	-1
1	15	Loosen compacted soil layers in grassland fields	C	C			
7	16	Allow grassland field drainage systems to deteriorate	A	B			
7	180	<i>Ditch management on arable land</i>	A	E			
7	181	<i>Ditch management on grassland</i>	A	D			
5	19	Make use of improved genetic resources in livestock	C	C			
2	20	Use plants with improved nitrogen use efficiency	A	A			
2	21	Fertiliser spreader calibration	E	E	1		-1
2	22	Use a fertiliser recommendation system	F	F	1		-1
3	23	Integrate fertiliser and manure nutrient supply	E	E	1		-1
2	25	Do not apply manufactured fertiliser to high-risk areas	E	E	1		-1
2	26	Avoid spreading manufactured fertiliser to fields at high-risk times	F*	F*	1		



3 edge ponds



Output

Input



ID	Capital Cost (£m)	Operational Cost (£m)	Total Cost (£m)	Environmental Benefit (£m)	Nitrate (%)	Phosphorus (%)	Sediment (%)	Ammonia (%)	Methane (%)	Nitrous Oxide (%)	Pesticides (%)	FIOs (%)	Soil Carbon (%)	Energy Use (%)	Production (%)
4	0	42	42	108	3.7	6.7	13.1	0.0	0.0	0.5	0.4	0.1	0.0	-0.4	0.0
5	0	40	40	13	0.4	0.8	1.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
6	0	170	170	16	0.7	2.1	1.6	0.0	0.0	0.1	0.1	0.0	0.0	-0.1	1.7
7	0	-45	-45	36	1.6	0.9	2.4	0.0	0.0	0.6	-2.1	0.0	0.0	1.1	0.0
8	0	37	37	28	0.4	1.6	3.3	0.0	0.0	0.5	2.1	0.1	0.0	-0.6	0.0
9	0	8	8	18	0.3	0.9	2.2	0.0	0.0	0.0	1.9	0.1	0.0	0.0	0.0
10	0	30	30	247	0.0	0.0	0.0	0.0	0.0	0.0	-0.2	0.0	0.0	-0.1	0.0
11	0	1	1	2	0.1	0.1	0.3	0.0	0.0	0.0	0.9	0.0	0.0	0.0	0.0
13	1	24	25	26	0.1	1.5	3.6	0.0	0.0	0.0	0.7	0.1	0.0	0.0	0.0
14	5	43	47	54	0.8	2.5	5.3	0.4	0.0	0.5	6.3	0.1	0.0	0.8	0.6
15	0	52	52	30	0.4	2.2	2.0	0.0	0.0	0.9	0.0	0.3	0.0	0.0	0.0
16	0	82	82	-18	0.2	0.6	0.3	0.0	0.0	-1.6	0.0	0.0	0.0	-0.2	0.0
19	0	-240	-240	20	0.2	0.4	0.0	0.9	1.7	0.4	0.0	0.0	0.0	0.0	-0.7
20	0	-52	-52	78	2.9	0.0	0.0	3.3	0.0	2.5	0.0	0.0	0.0	3.9	0.0
21	0	-25	-25	0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.3
22	0	-7	-7	5	0.3	0.0	0.0	0.2	0.0	0.2	0.0	0.0	0.0	0.0	0.0
23	0	-138	-138	10	0.5	0.5	0.0	0.4	0.0	0.4	0.0	0.0	0.0	0.3	0.0
25	0	16	16	4	0.1	0.0	0.0	0.2	0.0	0.1	0.0	0.0	0.0	0.2	0.1
26	0	134	134	6	0.2	1.5	0.0	0.7	0.0	0.0	0.0	0.0	0.0	0.0	0.9
27	23	-42	-20	27	0.4	0.1	0.0	0.5	0.0	0.1	0.0	0.0	0.0	3.6	0.0
28	0	16	16	4	1.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0
31	0	-197	-197	66	0.6	0.0	0.0	0.4	0.0	0.6	0.0	0.0	0.0	8.6	0.0
32	0	-24	-24	6	0.0	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.7	0.0
34	1	-4	-3	1	0.1	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0



field edge ponds



Output

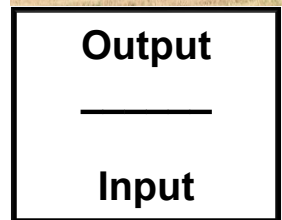
Input

# Augmentation using FarmScoper

- Collection of sub-models
  - PSYCHIC: phosphorus (and sediment)
  - NEAP-N: nitrate
  - NARSES: ammonia
  - MANNER: manures
  - IPCC methodologies: GHGs
- Outputs of particular env. interest e.g.
  - Nitrate
  - Ammonia
  - Nitrous Oxide

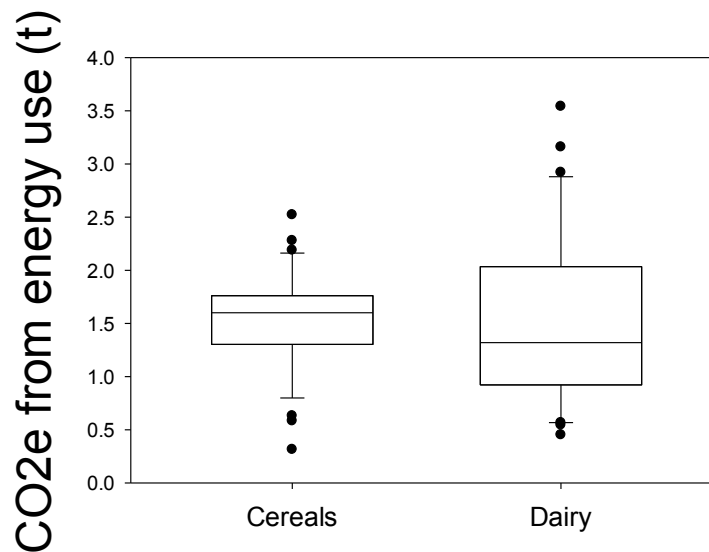


Field edge ponds

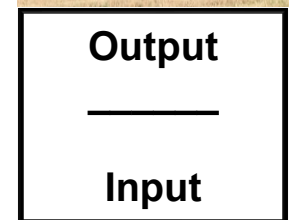


# Benchmarking – per hectare

Main Farm Type	NO <sub>3</sub> -N (kg ha <sup>-1</sup> )		P (kg ha <sup>-1</sup> )		NH <sub>3</sub> (kg ha <sup>-1</sup> )		Total GHG (t CO <sub>2</sub> e ha <sup>-1</sup> )	
	$\bar{x}$	$\sigma$	$\bar{x}$	$\sigma$	$\bar{x}$	$\sigma$	$\bar{x}$	$\sigma$
Cereals	21.2	5.6	0.30	0.17	11.6	5.38	3.26	0.93
Dairy	24.0	10.6	0.91	0.74	37.2	15.36	12.0	4.38



Field edge ponds





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SUSTAINABLE INTENSIFICATION  
RESEARCH PLATFORM

# Farm Business Survey Benchmarking

<http://www.farmbusinesssurvey.co.uk/benchmarking/>



Field edge ponds



Centre for Sustainable Food Systems



Output

Input

# Enterprise Gross Margins

## Enterprise Gross Margins

### England : Winter wheat (conventional)

#### FBS Values

All performers  High performers (Gross Margins est. in top 25% of population with Enterprise)

#### Compare On

Percentages  Relative Rank

Enterprise Measures (£ per hectare unless stated otherwise)	FBS Values	Your values (£ per hectare unless stated otherwise)	Comparison with FBS
Crop area - conventional (non-organic) - (ha)	65.6	100	High <a href="#">[i]</a>
Yield (tonnes per ha)	9.0	7.5	Low <a href="#">[i]</a>
Price (£ per tonne)	129.8	107	Low <a href="#">[i]</a>
Grain sales	1,167	805	Low <a href="#">[i]</a>
Straw output	56	70	Average <a href="#">[i]</a>
Enterprise output	1,223	875	Low <a href="#">[i]</a>
Seeds	72	85	Average to High <a href="#">[i]</a>
Fertilizers	206	150	Low <a href="#">[i]</a>
Crop Protection	211	211	Average <a href="#">[i]</a>
Other crop costs	29	12	Average <a href="#">[i]</a>
Drying & Heating	6.4	2	Average to High <a href="#">[i]</a>
Total Variable Costs	525	460	Average to Low <a href="#">[i]</a>
Gross Margin	698	415	Low <a href="#">[i]</a>



Compare with FBS (All performers)

## Performance Ratios

### England : Dairy (conventional) : Mixed

Please note that these results are from the 2014/15 Farm Business Survey (FBS) database, where the year end of the farm accounts falls between 31 December 2014 and 5 April 2015.

#### FBS Values

All performers  High performers (Ratio of output to input [totals] in the top 25% of FarmType)

#### Compare On

Percentages  Relative Rank

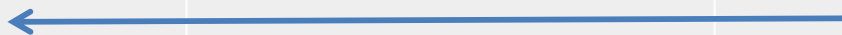
There are 151 farms in the FBS (All performers) sample fitting the above enterprise classification. The values for the measures listed below are averages for the FBS population.

Compare with FBS (All performers)

#### Performance Ratio Measures (% unless stated otherwise)

Performance Ratio Measures (% unless stated otherwise)	FBS values	Your values (per Farm)	Comparison with FBS
Return on tenants capital (%)	11.6	<input type="text" value="13.4"/>	115.5%
Return on total capital (%)	3.6	<input type="text" value="4.5"/>	125.0%
Labour costs per £100 turnover	8.63	<input type="text" value="6.3"/>	73.0%
Machinery costs per £100 turnover	11.95	<input type="text" value="12.4"/>	103.8%
Labour plus machinery costs per £100 turnover	20.58	<input type="text" value="18.7"/>	90.9%
Farm business income per £100 turnover	14.05	<input type="text" value="17.40"/>	123.8%
Estimated electricity consumption (cost@standard-2014-input-price of 11p/kWh) (kilo Watt hours per dairy cows Livestock Unit (LU))	363	<input type="text" value="454"/>	125.1%
Estimated fuel and oils consumption (cost@standard-2014-input-price of 47p/L for heat and 55p/L for fuels) (Litres per dairy cows Livestock Unit (LU))	144	<input type="text" value="123"/>	85.4%

Standard  
Econ  
indicators  
+  
Energy  
and Fuel



# EIP-AGRI Workshop 'Tools for environmental farm performance'

All presentations & background  
documents are available  
on the [event webpage](#).

[www.eip-agri.eu](http://www.eip-agri.eu)

